QUESTIONS FOR LCAAA FY 14-15 THRU 16-17 RFQ-0-76-14-1100-15 SERVICE PROVIDERS Page 1

Question:

1.) The current LCAAA Options rate is \$18.50 and the RFP is for three years. The \$18.50 is below current market rate on private pay and three years from now, will be well below. Are you looking at any rate increases during the contract term and or considering a large increase before the contract period takes effect?

<u>Answer:</u> The Lackawanna County Area Agency on Aging [LCAAA] increased it's Personal Care rate for the Options Block Grant on July 01, 2014 from 18.32 per hour to \$18.50. In a recent poll regarding Personal Care rates for the Options program, the LCAAA came in midway for the Personal Care reimbursement rate among other AAA's in the Northeast region.

Please be aware that we are restricted by the State Department of Aging how much we can increase unit rates, which is limited to the percent increase provided in the AAA's Regular Block Grant categorical allocation as identified in the annual Aging Block Grant APD.

As each new fiscal year approaches within the length of the 3-year contract, Personal Care service rates will be reviewed. Should the market dictate and the LCAAA has the resources, unit rates can be adjusted in accordance to PA Department of Aging regulations.

Question:

2.) Can you tell me if there is any restriction on number of providers to be chosen for any given service category?

<u>Answer:</u> The Lackawanna County Area Agency on Aging sets no limits on the number of QUALIFIED providers maintained in any particular service category. However, it should be noted that virtually all services are based upon Consumer Choice.

Question:

3.) I may have missed this but where might we obtain the RFQ number referred to in the directions for the submission of a RFQ?

<u>Answer:</u> The number is on the cover page of the electronic copy of the RFQ on the county website. The number you want is 0-76-14-1100-15.