

Questions from The Master's Touch firm:

1. Who is your current vendor?
2. Are you satisfied with your current vendor?
3. What is your current pricing?
4. Why is this out for RFP?
5. Do you require your vendor be USPS certified Full Service?
6. If we were to provide samples ahead of time, could we attend the pre-bid conference via phone?
7. Can we mail from out of state?
8. Do you have an approx. quantities?

**Answers are as follows:**

1. Horizon Concepts from Upstate New York printed two issues in 2015.
2. We rebid the publication every year to secure the best price for the County.
3. Two issues were printed in 2015 for \$12,600 total. (\$6,300 per edition.)
4. The RFP is our standard method.
5. The vendor must be USPS certified and provide full mailing service.
6. The pre bid conference is mandatory attendance.
7. Yes you can mail from out-of-state.
8. We based the price quote on 60,000 copies. I believe we mailed out 53,000+ after dupes were pulled from our tax list. We also received 250-300 overruns for our in-house distribution purposes.